



mexec jobstrategy™ program

Learn how to stand out from the crowd

- 1:1 coaching or group sessions available
- CV & job search strategy in the age of AI
- Option for interview training



Goals

Tailored discussion on where you are and where you want to be



Opportunities

Where you can go to find the opportunities



Networking

Tips on how you can find the hidden market roles that don't get advertised



CV

Expert guidance to develop a strong CV, opening the door to interviews



Cover Letter

How to put your best self forward and align to the role in one page



Social Media

Advice to enhance your profile and be found by potential employers





Interview training

Learn how to stand out from the crowd

- Elevate your interview skills
- Gain a competitive edge in the job market
- Master the art of effective interviewing



Purpose

Understand both the employer's and your own goals in the interview



Preparation

Do your research and have your personal story ready



Presentation

Make a strong first impression with your appearance, and preparedness



Responses

Answer questions thoughtfully, stay engaged, and adapt to the dynamic



Closing

End the interview on a high note by reinforcing key points about you



Follow-Up

Show gratitude and continued interest by following up



Meet the mexec coaches

Dr Damian Doyle

Business Development & Programs Manager

Damian has over three decades of experience in commercial roles in the life sciences academia and research segments, currently serving as the Business Development and Programs Manager at mexec.

His career has been dedicated to selling and promoting scientific technologies and applications across Australia and New Zealand, with a strong focus on fostering customer relationships and delivering exceptional customer experiences. His roles have included senior Sales, technical services, and engineering management.

Damian specializes in team leadership, customer experience, and account management, having previously managed diverse teams and is particularly interested in coaching and developing individuals to bring out their best.

Damian is available for our 1:1 mexec jobstrategy™ program and as an advisor for all levels of candidates seeking support and mentorship.



Marilyn Jones

mexec Director & Founder

Marilyn is an Executive Recruiter and Scientist with over 27 years' experience in resourcing staff for companies and assisting individuals with their career aspirations.

Marilyn researched cancer & immunology, leading to managing R&D projects for developing human therapeutics, wheat identification and infectious disease testing.

After a period of selling complex scientific instrumentation systems into the Pharmaceutical, Research, Pathology, Analytical and Manufacturing sectors, Marilyn made the fortuitous move into Recruitment, where she has now been for over 20 years.

Marilyn partners closely with our business clients to identify and secure the best candidates, supporting recruitment across start-ups to multinationals from graduate to board level. With a strong focus on the individual, Marilyn also works with candidates to help them put their best foot forward and maximise their chances of securing their next career opportunity.

